



Thinking like a Cyber Criminal

Ramon Sierra
Distribution PBM Latin America

Security Solutions Portfolio

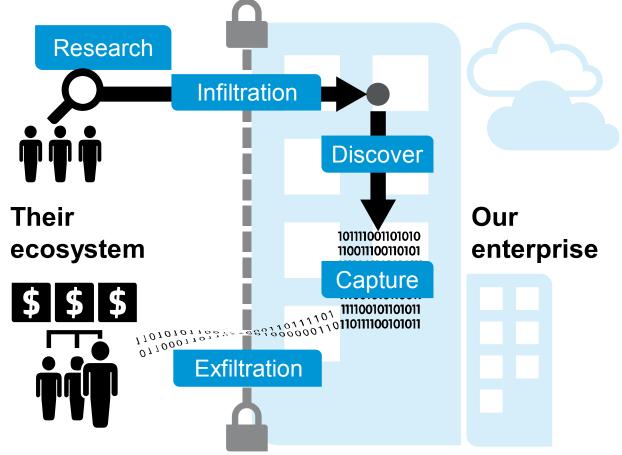


Fases de un ataque

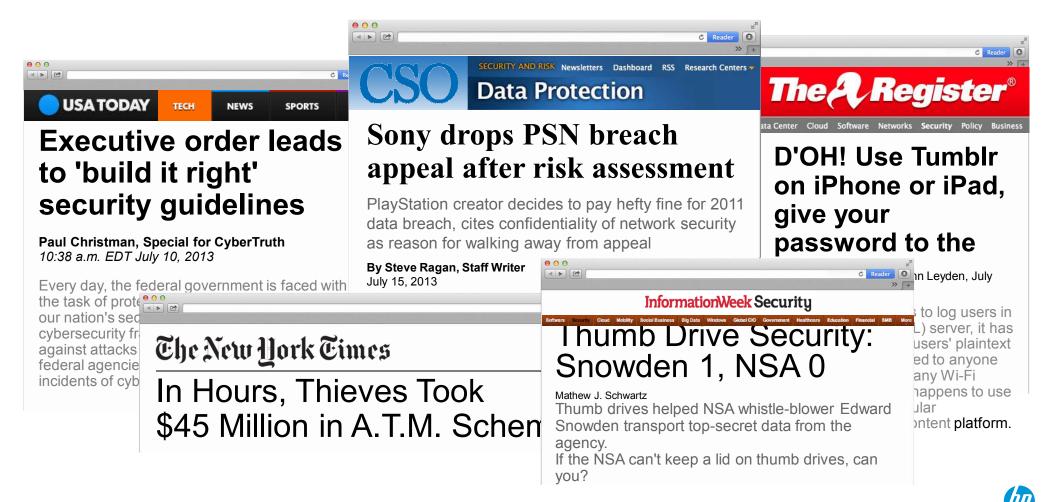
Advanced Persistent Threats

Denial of service attacks

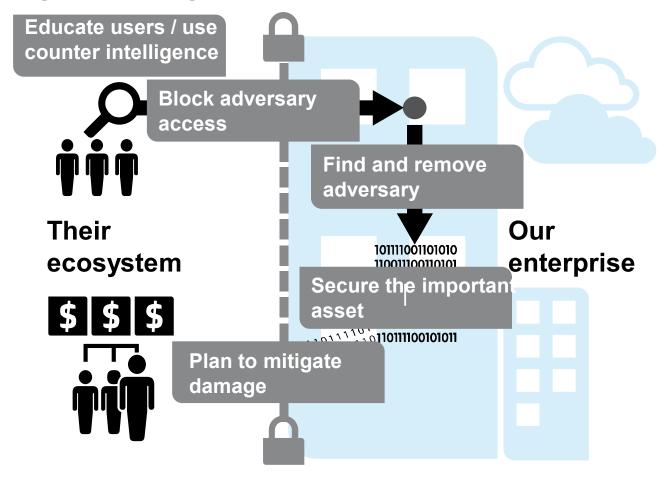
Web hacking







Cómo proteger a la organización

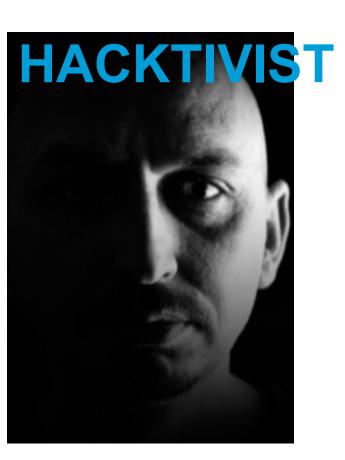




"If you know the enemy and know yourself, you need not fear the result of a hundred battles."

Sun Tzu, The Art of War







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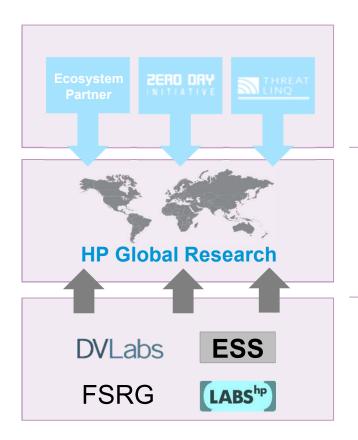








HP Security Research



- SANS, CERT, NIST, OSVDB, software & reputation vendors
- 2650+ Researchers
- 2000+ Customers sharing data
- www.hp.com/go/HPSRblog
- 6X the Zero Days than the next 10 competitors combined.
- Top security vulnerability research organization for the past three years —Frost & Sullivan
- HP Security Research Teams: DV Labs, ArcSight, Fortify, HPLabs, Application Security Center and Enterprise Security Services
- Collect network and security data from around the globe



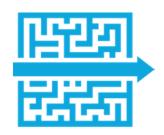








HP TippingPoint protects users, apps and data with market leading network security



Simple

Easy-to-use, configure and install with centralized management



Effective

Industry leading security intelligence with weekly DVLabs updates



Reliable

NGIPS with 99.99999% network uptime track record



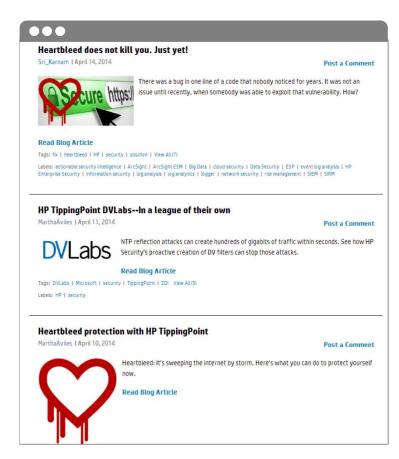
Heartbleed vulnerability protection on Day 1





- •Every second matters!
- OpenSSL Vulnerability affecting 2/3 of the world's web servers
- •HP TippingPoint customers are protected on Day 1 via Digital Vaccine
- Virtual patch stops attack and theft of critical customer information









of breaches occur at the application layer

9/1 mobile applications are vulnerable to attack

























HP Fortify helps you protect your applications



Application assessment

Assess

Find security vulnerabilities in any type of software



Software security assurance

Assure

Fix security flaws in source code before it ships



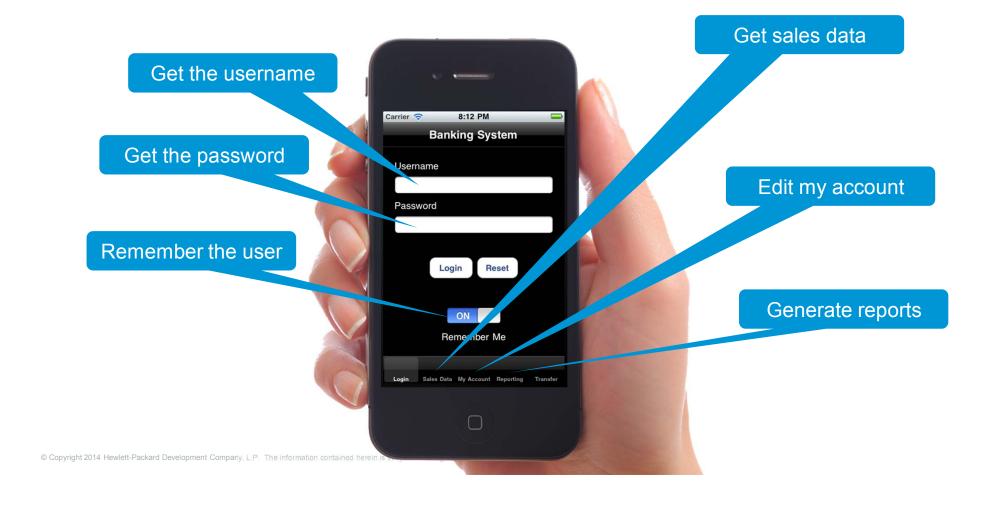
Application protection

Protect

Fortify applications against attack in production

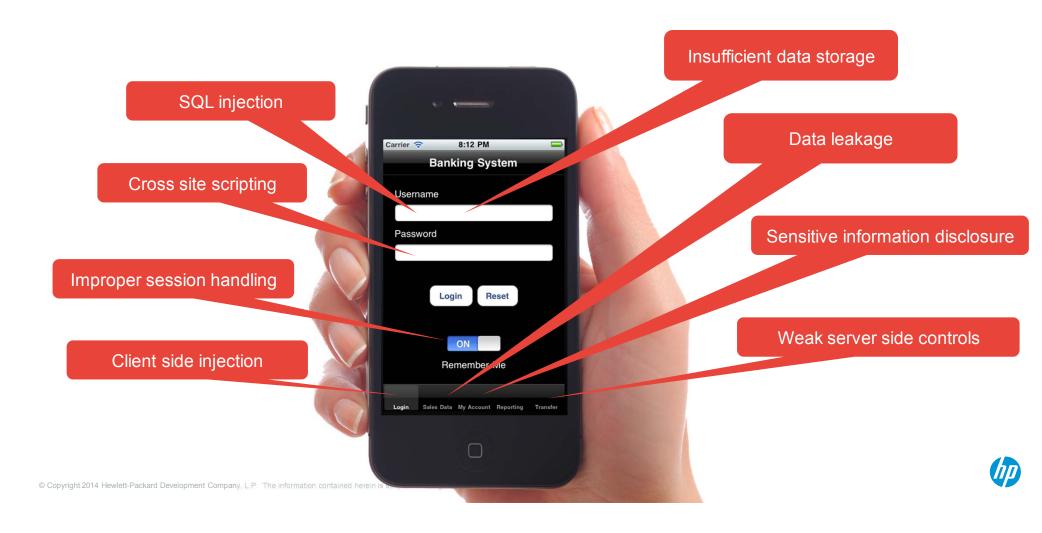


How you see our world





How an attacker sees our world



HP Fortify named leader in Gartner AST MQ

2014 Gartner Magic Quadrant for Application Security Testing



- Once again, Gartner not only acknowledged Fortify's years of successful market execution but also called out several areas in which HP is leading in delivering on new technologies to stay ahead of the bad guys.
- · Strengths:
- Comprehensive SAST capabilities the most broadly adopted SAST tool in the market.
- Evolved AST to address iOS and Android mobile apps.
- Innovative IAST capabilities
- Early innovator with runtime application selfprotection (RASP) technology.



SAP

Enterprise software

- Client outcome
- Significantly enhanced the security of SAP software, with increased number of security patches since 2010
- Met board requirements for product security
- Protected revenue-generating applications and customer reputation













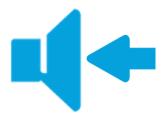


2013 January February March April May June July August September 2006 er November December 2014 January February March April



me Arcoignt, act with laser clairly against threats that matter

Collect



Transform Big Data into actionable security intelligence

Analyze



Real-time correlation of data across devices to find threats

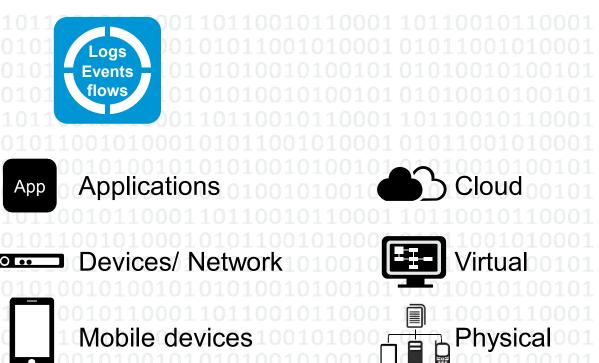
Prioritize



Cyber forensics, fix what matters most first



Machine data is everywhere





Users/ employee data

Problem with the current approach



Stale technologies



Trade off



IT frustration



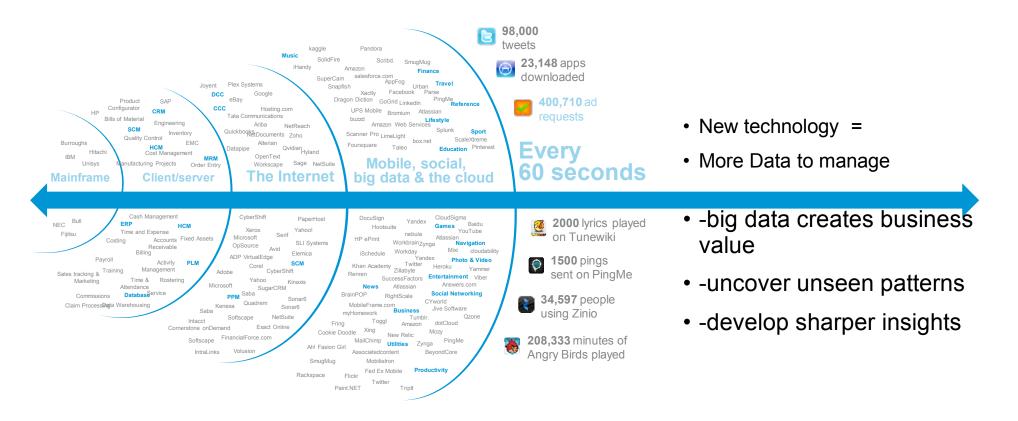
Lack of scalability

86%

of corporations cannot deliver the right information, at the right



Customers are generating lots of data





HP ArcSight named leader in Gartner SIEM MQ 2013

- HP ArcSight named a leader in the Gartner Magic Quadrant for Security Information and Event Management (SIEM), 10 years in a row.
- The most visionary product in the Gartner SIEM MQ



Figure 1. Magic Quadrant for Security Information and Event Management













HP Atalla helps you secure your sensitive information



Payments security

Secure payments and transacting systems



Cloud and Data Security

Encrypt and protect keys and data in public, hybrid, and private clouds

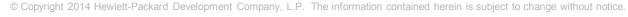


Information Protection & Control

Embed security at the point of creation for sensitive enterprise data



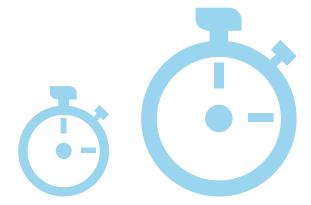








Since 2009, time to resolve an attack has grown





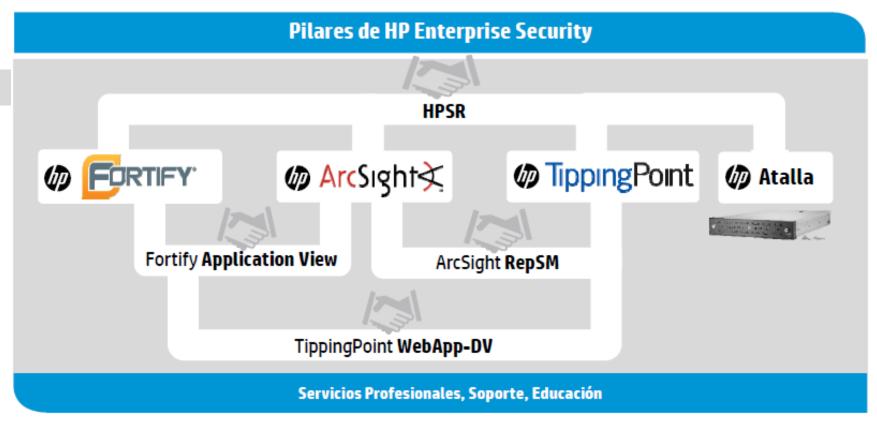


HP Enterprise Security

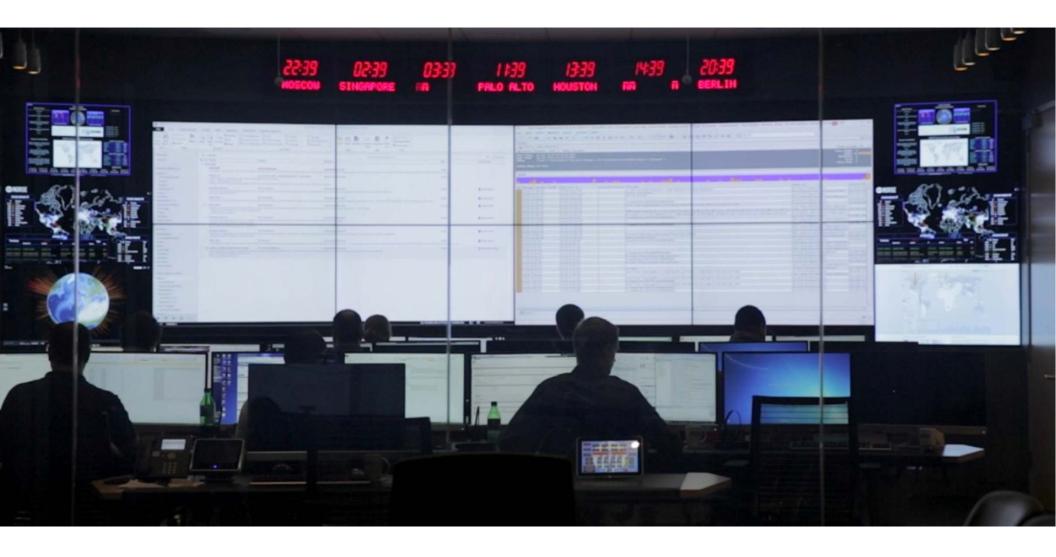




DV-Labs FSRG + HP-Labs ESS



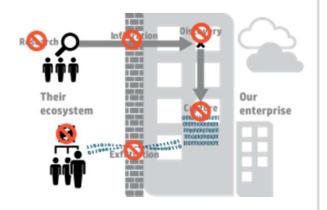






HP Security

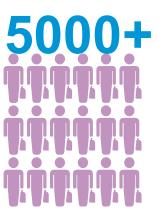
Disrupt the adversary, manage risk, and extend your capabilities



Disrupt the adversary
Security technology



Manage risk Risk & compliance



Reduce cost & complexity Advisory & management



HP Security's industry-leading scale













HP managed security customers







